

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Period ended December 31, 2009
(All figures in Rs. Million except %age)

Particulars	OND'08	JAS'09	OND'09
Revenue	2,485	2,263	2,301
Other Income	-101	15	-15
Operating Expenses	2,039	1,804	1,794
Operating Profit	446	458	507
Operating Margin	18%	20%	22%
Depreciation	107	90	89
Profit Before Tax	239	384	403
Provision for Taxation - Current & Deferred	69	62	48
Net Profit	170	322	355
Minority Share of Net Profit	2	1	2
PAT attributable to equity shareholders after minority interest	168	321	353
EPS (Rs.)	2.85	5.47	6.01

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended December 31, 2009

Consolidated Revenue Analysis

Revenue Mix Geowise	OND'08	JAS'09	OND'09
Americas	32%	33%	34%
EMEA*	50%	46%	42%
APAC	10%	11%	15%
India	8%	10%	9%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	OND'08	JAS'09	OND'09
BFSI	43%	44%	44%
Transportation	27%	30%	34%
Retails & Manufacturing	14%	12%	9%
Others	16%	14%	13%

Revenue Mix Off:On	OND'08	JAS'09	OND'09
Offshore	41%	43%	43%
Onsite	59%	57%	57%

Revenues from Top Clients	OND'08	JAS'09	OND'09
Top 5	33%	33%	33%
Top 10	46%	45%	50%
Top 20	62%	60%	65%

Significant New Customers	OND'08	JAS'09	OND'09
USA	-	1	1
EMEA	2	1	1
ROW	-	1	2
Total	2	3	4

Fresh Order Intake (US \$ Million)	OND'08	JAS'09	OND'09
USA	132	18	34
EMEA	16	16	17
ROW	0	17	6
Total	148	51	57

Executable Order Book (US \$ Million)	OND'08	JAS'09	OND'09
Over next twelve Months	99	105	106

	OND'08	JAS'09	OND'09
Revenue Capacity Utilisation	85%	82%	84%

NIIT Technologies Limited

For The Period ended December 31, 2009



People	Dec'08	Sep'09	Dec'09
Total Resource	4438	3917	4114
Direct People Mix			
	Dec'08	Sep'09	Dec'09
Onsite	22%	24%	23%
Offshore	78%	76%	77%

Shareholding Pattern

	Dec'08	Sep'09	Dec'09
FII's	7%	12%	15%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	6%	8%	10%
Others	47%	40%	35%