

NIIT Technologies Limited



Audited Consolidated Profit and Loss Account

For The Period ended March 31, 2010

(All figures in Rs. Million except %age)

Particulars	JFM'09	OND'09	JFM'10	Apr'08- Mar'09	Apr'09- Mar'10
Revenue	2,270	2,301	2,392	9,799	9,137
Other Income	5	-15	-25	46	-109
Operating Expenses	1,866	1,794	1,863	8,035	7,249
Operating Profit	404	507	529	1,764	1,888
Operating Margin	18%	22%	22%	18%	21%
Depreciation	100	89	86	422	358
Profit Before Tax	309	403	418	1,389	1,421
Provision for Taxation - Current & Deferred	40	48	-3	224	144
Net Profit	269	355	421	1165	1277
Minority Share of Net Profit	6	2	8	17	13
PAT attributable to equity shareholders after minority interest	263	353	413	1,148	1,264
EPS (Rs.)	4.48	6.01	7.03	19.56	21.51

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended March 31, 2010

Consolidated Revenue Analysis

Revenue Mix Geowise	JFM'09	OND'09	JFM'10	FY09	FY10
Americas	32%	34%	33%	31%	33%
EMEA*	47%	42%	38%	50%	43%
APAC	10%	15%	15%	10%	13%
India	11%	9%	14%	9%	11%
Total	100%	100%	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	JFM'09	OND'09	JFM'10	FY09	FY10
BFSI	45%	44%	42%	43%	43%
Transportation	28%	34%	31%	28%	31%
Retails & Manufacturing	13%	9%	10%	13%	11%
Others	14%	13%	17%	16%	15%

Revenue Mix Off:On	JFM'09	OND'09	JFM'10	FY09	FY10
Offshore	41%	43%	44%	40%	43%
Onsite	59%	57%	56%	60%	57%

Revenues from Top Clients	JFM'09	OND'09	JFM'10	FY09	FY10
Top 5	31%	33%	32%	33%	33%
Top 10	44%	50%	48%	45%	47%
Top 20	58%	65%	62%	60%	62%

Significant New Customers	JFM'09	OND'09	JFM'10	FY09	FY10
USA	2	1	2	4	6
EMEA	2	1	1	9	5
ROW	1	2	3	5	6
Total	5	4	6	18	17

Fresh Order Intake (US \$ Million)	JFM'09	OND'09	JFM'10	FY09	FY10
USA	15	34	21	170	83
EMEA	23	17	32	108	87
ROW	8	6	70	33	106
Total	46	57	124	312	276

Executable Order Book (US \$ Million)	JFM'09	OND'09	JFM'10
Over next twelve Months	97	106	147

	JFM'09	OND'09	JFM'10	FY09	FY10
Revenue Capacity Utilisation	81%	84%	82%	81%	81%

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For The Period ended March 31, 2010



People	Mar'09	Dec'09	Mar'10
Total Resource	4238	4114	4476
Direct People Mix			
	Mar'09	Dec'09	Mar'10
Onsite	24%	23%	22%
Offshore	76%	77%	78%

Shareholding Pattern

	Mar'09	Dec'09	Mar'10
FII's	8%	15%	18%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	6%	10%	10%
Others	46%	35%	32%