

NIIT Technologies Limited



Audited Consolidated Profit and Loss Account

For The Period ended March 31, 2008

(All figures in Rs. Million except %age)

Particulars	JFM'07	OND'07	JFM'08	Apr'06- Mar'07	Apr'07- Mar'08
Revenue	2,435	2,338	2,485	8,859	9,415
Other Income	56	60	-56	148	135
Operating Expenses	1,901	1,893	2,017	7,056	7,652
Operating Profit	534	444	467	1,803	1,763
Operating Margin	22%	19%	19%	20%	19%
Depreciation	97	95	99	435	389
Profit Before Tax	492	409	313	1,516	1,509
Provision for Taxation - Current & Deferred	20	56	-8	186	138
Net Profit	472	353	321	1330	1371
Minority Share of Net Profit	13	6	10	38	19
PAT attributable to equity shareholders after minority interest	459	347	310	1,292	1,353
EPS (Rs.)	7.86	5.92	5.29	22.17	23.05

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited

For The Period ended March 31, 2008

Audited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	January - March'07			October - December'07			January - March'08		
	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Particulars									
Revenue	2,283	152	2,435	2,214	124	2,338	2,373	112	2,485
YoY	48%	32%	47%	2%	-13%	1%	4%	-27%	2%
QoQ	5%	7%	5%	2%	2%	2%	7%	-10%	6%
Operating Expenses	1,764	138	1,901	1,774	119	1,893	1,911	107	2,017
Operating Profit	519	15	534	440	5	444	462	5	467
Operating Margin	23%	10%	22%	20%	4%	19%	19%	4%	19%

For the Year	April'06 - March'07			April'07 - March'08		
	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Particulars						
Revenue	8,305	554	8,859	8,901	514	9,415
YoY	47%	34%	46%	7%	-7%	6%
Operating Expenses	6,517	539	7,056	7,149	503	7,652
Operating Profit	1,788	15	1,803	1,752	11	1,763
Operating Margin	22%	3%	20%	20%	2%	19%

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NIIT Technologies Limited



For The Period ended March 31, 2008
Consolidated Revenue Analysis

Revenue Mix Geowise	JFM'07	OND'07	JFM'08	FY07	FY08
Americas	29%	31%	33%	32%	32%
Europe	52%	49%	47%	50%	50%
APGC	9%	11%	8%	10%	10%
India	9%	9%	13%	8%	9%
Total	100%	100%	100%	100%	100%

Revenue Mix Segmentwise	JFM'07	OND'07	JFM'08	FY07	FY08
Software Solutions	93%	95%	96%	93%	95%
BPO Solutions	7%	5%	4%	7%	5%

Revenue Mix Verticalwise	JFM'07	OND'07	JFM'08	FY07	FY08
Finance Insurance & Banking	43%	42%	44%	42%	44%
Transportation	24%	26%	25%	25%	25%
Manufacturing & Retail	12%	12%	13%	12%	12%
Others	22%	20%	18%	21%	19%

Revenue Mix Off:On	JFM'07	OND'07	JFM'08	FY07	FY08
Offshore	37%	38%	37%	36%	38%
Onsite	63%	62%	63%	64%	62%

Revenues from Top Clients	JFM'07	OND'07	JFM'08	FY07	FY08
Top 5	36%	36%	36%	39%	36%
Top 10	49%	46%	46%	50%	47%
Top 20	65%	58%	59%	65%	60%

Significant New Customers	JFM'07	OND'07	JFM'08	FY07	FY08
USA	1	-	1	4	3
Europe	2	4	1	5	10
ROW	-	-	3	8	8
Total	3	4	5	17	21

Fresh Order Intake (US \$ Million)	JFM'07	OND'07	JFM'08	FY07	FY08
USA	37	12	34	71	69
Europe	24	25	31	102	102
ROW	11	22	16	36	57
Total	72	59	81	209	228

Executable Order Book (US \$ Million)	JFM'07	OND'07	JFM'08
Over next twelve Months	103	102	113

	JFM'07	OND'07	JFM'08	FY07	FY08
Revenue Capacity Utilisation	83%	79%	78%	81%	79%

NIIT Technologies Limited

For The Period ended March 31, 2008



People	Mar'07	Dec'07	Mar'08
Total Resource	4448	5002	5118
Direct People Mix			
	Mar'07	Dec'07	Mar'08
Onsite	25%	23%	23%
Offshore	75%	77%	77%

Shareholding Pattern

	Mar'07	Dec'07	Mar'08
FII's	14%	13%	11%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	17%	13%	8%
Others	29%	34%	42%