

NIIT Technologies Limited



Audited Consolidated Profit and Loss Account

For The Period ended Sep 30, 2006

(All figures in Rs. Million except EPS & %age)

Particulars	JAS'05	AMJ'06	JAS'06
Net Revenue	1,475	1,910	2,199
Other Income	12	35	24
Operating Expenses	1,214	1,547	1,784
Operating Profit	261	363	415
Operating Margin	18%	19%	19%
Depreciation	93	120	112
Profit Before Tax	181	278	327
Provision for Taxation - Current & Deferred	27	45	52
Net Profit	154	233	274
Minority Share of Net Profit	3	14	5
PAT attributable to equity shareholders after minority interest	151	218	269
EPS (Rs.)	3.90	5.64	6.96

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited

For The Period ended Sep 30, 2006

Audited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	July-Sep '05			April-June '06			July-Sep '06		
Particulars	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Revenue	1,374	101	1,475	1,790	121	1,910	2,060	139	2,199
YoY	6%	27%	8%	41%	30%	40%	50%	37%	49%
QoQ	8%	9%	8%	16%	4%	15%	15%	15%	15%
Operating Expenses	1,082	132	1,214	1,421	127	1,547	1,647	137	1,784
Operating Profit	292	(31)	261	369	(6)	363	413	2	415
Operating Margin	21%	-30%	18%	21%	-5%	19%	20%	1%	19%

NIIT Technologies Limited



For The Period ended Sep 30, 2006

Consolidated Revenue Analysis

Revenue Mix Geowise	JAS'05	AMJ'06	JAS'06
Americas	38%	34%	33%
Europe	43%	46%	50%
APGC	10%	11%	11%
India	8%	9%	6%
Total	100%	100%	100%

Revenue Mix Segmentwise	JAS'05	AMJ'06	JAS'06
Software Solutions	93%	94%	94%
BPO Solutions	7%	6%	6%

Revenue Mix Verticalwise	JAS'05	AMJ'06	JAS'06
Finance Insurance & Banking	32%	39%	42%
Transportation	25%	25%	26%
Manufacturing & Retail	15%	12%	12%
Others	29%	24%	20%

Revenue Mix Off:On	JAS'05	AMJ'06	JAS'06
Offshore	43%	37%	35%
Onsite	57%	63%	65%

Revenues from Top Clients	JAS'05	AMJ'06	JAS'06
Top 5	43%	41%	40%
Top 10	53%	52%	50%
Top 20	67%	70%	62%

Significant New Customers	JAS'05	AMJ'06	JAS'06
USA	2	0	3
Europe	1	1	1
ROW	3	3	1
Total	6	4	5

Fresh Order Intake (US \$ Million)	JAS'05	AMJ'06	JAS'06
USA	7	9	18
Europe	10	24	17
ROW	17	5	7
Total	34	38	42

Executable Order Book (US \$ Million)	JAS'05	AMJ'06	JAS'06
Over next twelve Months	78	90	87

	JAS'05	AMJ'06	JAS'06
Revenue Capacity Utilisation	79.1%	75.9%	81.3%

NIIT Technologies Limited



For The Period ended Sep 30, 2006

People	JAS'05	AMJ'06	JAS'06
<i>Total Resource</i>	3331	3848	4148

Direct People Mix

<i>Onsite</i>	<i>23%</i>	<i>26%</i>	<i>25%</i>
<i>Offshore</i>	<i>77%</i>	<i>74%</i>	<i>75%</i>

Shareholding Pattern

	Sep 30'05	June 30'06	Sep 30'06
<i>FII's</i>	<i>14%</i>	<i>10%</i>	<i>10%</i>
<i>Promoters Holding</i>	<i>40%</i>	<i>40%</i>	<i>40%</i>
<i>MFs/ FIs and Banks</i>	<i>13%</i>	<i>17%</i>	<i>13%</i>
<i>Others</i>	<i>33%</i>	<i>33%</i>	<i>37%</i>