

NIIT Technologies Limited



Audited Consolidated Profit and Loss Account

For The Period ended March 31, 2006

(All figures in Rs. Million except %age)

Particulars	3 months JFM'05	3 months OND'05	3 months JFM'06	April'04- March'05	April'05- March'06
Net Revenue	1,371	1,574	1,662	5,432	6,075
Other Income	(3)	1	11	33	23
Operating Expenses	1,125	1,268	1,330	4,463	4,920
Operating Profit	246	305	332	969	1,156
Operating Margin	18%	19%	20%	18%	19%
<i>Depreciation</i>	87	93	110	369	389
Profit Before Tax	157	213	233	633	790
<i>Provision for Taxation - Current & Deferred</i>	(18)	30	36	36	115
Net Profit	174	183	197	597	675
Minority Share of Net Profit	5	2	5	12	12
PAT attributable to equity shareholders after minority interest	169	180	192	585	663
EPS (Rs.)	4.37	4.66	4.98	15.15	17.15

Previous period figures may have been recast
for comparison purposes

NIIT Technologies Limited

For The Period ended March 31, 2006

Audited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	January-March'05			October - December '05			January-March'06		
	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Particulars									
Revenue	1,273	98	1,371	1,469	105	1,574	1,546	116	1,662
YoY				11%	16%	11%	21%	18%	21%
QoQ	-4%	8%	-3%	7%	4%	7%	5%	11%	6%
Operating Expenses	1,024	101	1,125	1,151	118	1,268	1,214	116	1,330
Operating Profit	250	(3)	246	318	(13)	305	332	-	332
Operating Margin	20%	-3%	18%	22%	-12%	19%	21%	0%	20%

For the Year	April'04- March'05			April'05- March'06		
	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Particulars						
Revenue	5,093	339	5,432	5,661	414	6,075
YoY	10%	59%	12%	11%	22%	12%
Operating Expenses	4,085	378	4,462	4,441	479	4,920
Operating Profit	1,008	(38)	969	1,220	(64)	1,156
Operating Margin	20%	-11%	18%	22%	-16%	19%

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For The Period ended March 31, 2006

Consolidated Revenue Analysis

Revenue Mix Geowise	JFM'05	OND'05	JFM'06	FY05	FY06
Americas	34%	41%	36%	35%	39%
Europe	43%	42%	43%	43%	43%
APGC	13%	10%	11%	12%	10%
India	10%	6%	10%	10%	8%
Total	100%	100%	100%	100%	100%

Revenue Mix Segmentwise	JFM'05	OND'05	JFM'06	FY05	FY06
Software Solutions	93%	93%	93%	94%	93%
BPO Solutions	7%	7%	7%	6%	7%

Revenue Mix Verticalwise	JFM'05	OND'05	JFM'06	FY05	FY06
Finance Insurance & Banking	31%	35%	31%	31%	33%
Transportation	25%	25%	27%	23%	26%
Manufacturing & Retail	13%	18%	18%	15%	16%
Others	31%	23%	24%	31%	25%

Revenue Mix Off:On	JFM'05	OND'05	JFM'06	FY05	FY06
Offshore	45%	43%	59%	43%	43%
Onsite	55%	57%	41%	57%	57%

Revenues from Top Clients	JFM'05	OND'05	JFM'06	FY05	FY06
Top 5	38%	43%	42%	36%	43%
Top 10	51%	54%	53%	50%	54%
Top 20	64%	68%	66%	65%	67%

Significant New Customers	JFM'05	OND'05	JFM'06	FY05	FY06
USA	3	0	3	11	6
Europe	2	3	1	6	8
ROW	1	3	1	8	9
Total	6	6	5	25	23

Fresh Order Intake (US \$ Million)	JFM'05	OND'05	JFM'06	FY05	FY06
USA	14	6	10	53	34
Europe	7	13	13	66	52
ROW	16	6	8	31	36
Total	37	25	31	150	122

Executable Order Book (US \$ Million)	Mar'05	Dec'05	Mar'06
Over next twelve Months	72	77	76

	JFM'05	OND'05	JFM'06	FY05	FY06
Revenue Capacity Utilisation	77.6%	81.0%	76.6%	77.9%	78.6%

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For The Period ended March 31, 2006

People	JFM'05	OND'05	JFM'06
<i>Total Resource</i>	3002	3290	3543
Direct People Mix			
<i>Onsite</i>	20%	24%	24%
<i>Offshore</i>	80%	76%	76%

Shareholding Pattern

	Mar'05	Dec'05	Mar'06
<i>FII's</i>	25%	12%	13%
<i>Promoters Holding</i>	40%	40%	40%
<i>MFs/ FIs and Banks</i>	6%	14%	17%
<i>Others</i>	29%	34%	30%