

**NIIT Technologies Inc., USA**  
**Balance Sheet as at 31st March, 2011**

	Schedule No. / Note Reference		As At 31st March, 2011 Rs.	As At 31st March, 2010 Rs.
<b>SOURCES OF FUNDS</b>				
<b>SHAREHOLDERS' FUNDS</b>				
Share Capital	1	123,377,137	123,377,137	
Currency Translation Reseruve	2	12,548,972	23,751,947	
Reserves and Surplus	3	<u>462,954,443</u>	<u>423,450,584</u>	570,579,668
		<u><b>598,880,552</b></u>	<u><b>570,579,668</b></u>	
<b>APPLICATION OF FUNDS</b>				
<b>FIXED ASSETS</b>				
Gross Block	4	107,523,168	106,996,256	
Less: Depreciation /Amortisation		<u>102,828,889</u>	<u>102,764,266</u>	
Net Block		4,694,279		4,231,990
<b>INVESTMENTS</b>	5		36,220,333	61,026,135
<b>DEFERRED TAX ASSETS [NET]</b>	17(5)		8,730,461	10,283,218
<b>CURRENT ASSETS, LOANS AND ADVANCES</b>				
Sundry Debtors	6	619,814,593	593,628,697	
Cash and Bank Balances	7	189,039,824	141,124,269	
Other Current Assets	8	48,216,934	33,894,845	
Loans and Advances	9	80,150,394	28,169,673	
		<u>937,221,745</u>	<u>796,817,484</u>	
<b>Less : CURRENT LIABILITIES AND PROVISIONS</b>				
Current Liabilities	10	382,383,430	294,603,332	
Provisions	11	<u>5,602,836</u>	<u>7,175,827</u>	
		<u>387,986,266</u>	<u>301,779,159</u>	
Net Current Assets		549,235,479		495,038,325
		<u><b>598,880,552</b></u>	<u><b>570,579,668</b></u>	
<b>NOTES TO ACCOUNTS</b>	17			

The Schedules referred to above form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our report of even date

For Price Waterhouse  
Firm Registration No.: 301112E  
Chartered Accountants

Usha Rajeev  
Partner  
Membership No. F- 87191

Arvind Thakur  
(Director)

Lalit Kumar Dhingra  
(Director)

Place : Gurgaon  
Date : 29th April 2011

Place : New Delhi  
Date : 29th April 2011

Place : Atlanta, USA  
Date : 29th April 2011

**NIIT Technologies Inc., USA**  
**Profit and Loss Account for the year ended 31st March, 2011**

PARTICULARS	Schedule No. / Note Reference	Year ended 31st March, 2011 Rs.	Year ended 31st March, 2010 Rs.
<b>INCOME</b>			
Revenue from Operations		4,159,009,373	3,585,231,035
Other Income		2,244,466	2,634,983
	12	<b>4,161,253,839</b>	<b>3,587,866,018</b>
<b>EXPENDITURE</b>			
Personnel	13	221,639,250	216,510,206
Development and Bought out items	14	3,642,461,277	3,155,370,195
Administration, Finance and Others	15	134,932,013	60,988,094
Marketing	16	78,220,152	56,533,694
Depreciation and amortisation	4	1,978,628	1,455,268
		<b>4,079,231,320</b>	<b>3,490,857,457</b>
<b>Profit before Tax</b>		82,022,519	97,008,561
Tax Expense :			
- Current tax [Includes Tax of earlier years of Rs. (446,568) [Pr yr.Rs.5,906,915]	41,072,358		38,043,219
- Deferred Charge / (Credit)	1,446,302		(402,232)
		42,518,660	37,640,987
<b>Profit after Tax</b>		39,503,859	59,367,574
Add : Brought forward from last year		423,450,584	364,083,010
		<b>462,954,443</b>	<b>423,450,584</b>
Balance Transferred to Balance Sheet			
Basic Earnings per share	17(6)	13.92	20.92

NOTES TO ACCOUNTS

17

The Schedules referred to above form an integral part of the Profit and Loss Account

This is the Profit and Loss Account referred to in our report of even date

For Price Waterhouse  
Firm Registration No.: 301112E  
Chartered Accountants

Usha Rajeev  
Partner  
Membership No. F- 87191

Arvind Thakur  
Director

Lalit Dhingra  
Director

Place : Gurgaon  
Date : 29th April 2011

Place : New Delhi  
Date : 29th April 2011

Place : Atlanta, USA  
Date : 29th April 2011

## Cash flow statement for the Year ended 31st March 2010

	Year ended 31st March 2011 INR	Year ended 31st March 2010 INR
<b>A. Cash flow from operating activities:</b>		
Net profit before tax	82,022,519	97,008,561
Adjustments for:		
Depreciation and Amortisation	1,978,628	1,455,268
Provision for diminution in value of Investment	28,011,600	-
Interest Income	(1,615,219)	(1,985,160)
(Profit)/Loss on Fixed Assets sold/written off	127,769	384,728
Bad Debts Provision/Write off	29,544,817	-
Provision for Leave Encashment	(423,782)	56,812
	<u>139,646,332</u>	<u>96,920,209</u>
<b>Adjustments for changes in working capital :</b>		
- (INCREASE)/DECREASE in Sundry Debtors	(55,730,713)	(65,719,355)
- (INCREASE)/DECREASE in Other Receivables	(14,171,540)	(369,919)
- (INCREASE)/DECREASE in Loan & Advances	(7,754,164)	10,706,459
- INCREASE/(DECREASE) in Trade and Other Payables	87,780,098	352,485
	<u>149,770,013</u>	<u>41,889,879</u>
<b>Cash generated from operations</b>	<u>149,770,013</u>	<u>41,889,879</u>
- Taxes paid	(44,334,097)	(27,605,080)
<b>Net cash from operating activities</b>	(A) <u>105,435,916</u>	<u>14,284,799</u>
<b>B. Cash flow from Investing activities:</b>		
Loan to Fellow Subsidiary (Net)	(42,007,572)	14,481,342
Purchase of fixed assets	(2,623,862)	(1,632,592)
Interest income	1,464,670	3,407,506
<b>Net cash used in investing activities</b>	(B) <u>(43,166,764)</u>	<u>16,256,256</u>
<b>Net Increase/(Decrease) in Cash &amp; Cash Equivalents</b>	(A)+(B) <u>62,269,152</u>	<u>30,541,055</u>
Exchange fluctuation (Net)	(14,353,597)	(59,259,276)
<b>Cash and cash equivalents as at the beginning of the year</b>	141,124,269	169,842,490
<b>Cash and cash equivalents as at the end of the year</b>	<b>189,039,824</b>	<b>141,124,269</b>

## NOTES:

1 Cash and cash equivalents comprise

Cheques in Hand	46,053,126	11,436,362
Balance with Banks	142,986,698	129,687,907
	<b>189,039,824</b>	<b>141,124,269</b>

2 The above cash flow statement has been prepared under the indirect method set out in Accounting Standard-3 notified u/s 211(3C) of the Companies Act, 1956.

3 The Schedules 1 to 17 form an integral part of the Cash flow statement

This is the Cash flow referred to in our report of even date

For Price Waterhouse  
Firm Registration No.: 301112E  
Chartered AccountantsUsha Rajeev  
Partner  
Membership No. F- 87191Place : Gurgaon  
Date : 29th April 2011Arvind Thakur  
DirectorPlace : New Delhi  
Date : 29th April 2011Lalit Dhingra  
DirectorPlace : Atlanta, USA  
Date : 29th April 2011

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Balance Sheet**  
**as at March 31,2011**

Schedule No.	As At 31st March, 2011 Rs.	As At 31st March, 2010 Rs.
<b>1. SHARE CAPITAL</b>		
<b>Authorised Share Capital</b> (10,000,000 Shares of Common stock)		
<b>Issued, subscribed and Paid-up Capital</b> 2,837,887 Shares (Previous year 2,837,887) having no par value		
	123,377,137	123,377,137
(Note: The above shares of the company are held by the holding company NIIT Technologies Limited, India.)		
	<b>123,377,137</b>	<b>123,377,137</b>
<b>2 CUMULATIVE TRANSLATION RESERVE</b>		
As per last Balance Sheet	23,751,947	83,583,883
Add: Additions during the year	(10,247,428)	(59,831,936)
Less: Transferred to PL on provision for diminution in value of Investment in a subsidiary	(955,547)	-
	<b>12,548,972</b>	<b>23,751,947</b>
<b>3 RESERVES AND SURPLUS</b>		
<b>Profit and Loss Account</b>		
	462,954,443	423,450,584
	<b>462,954,443</b>	<b>423,450,584</b>

**NIIT Technologies Inc., USA**  
Schedules annexed to and forming part of the Balance Sheet  
as at 31st March 2011 [Contd.]

SCHEDULE : 5  
[Refer Note 1 (i), (ii), (iii) & (iv) of Schedule 17]

Figures in Rs.

Description of Fixed Assets	GROSS BLOCK				DEPRECIATION/AMORTISATION					NET BLOCK		
	As at	During the Year			As at	As at	During the Year			As at	As at	As at
	1st April 2010	Additions	Sale / Adjustment	Translation Adjustment	31st March 2011	1st April 2010	Additions	Sale / Adjustment	Translation Adjustment	March 31 2011	March 31 2011	March 31 2010
<u>Tangible</u>												
Plant and Machinery (Including Computers)	15,552,880	2,623,862	696,590	(938,767)	16,541,385	11,742,618	1,869,238	568,821	(862,263)	12,180,772	4,360,613	3,810,262
Furniture & Fixtures	17,776,404	-	-	(227,176)	17,549,228	17,354,676	84,761	-	(223,875)	17,215,562	333,666	421,728
<u>Acquired, Intangible</u>												
Goodwill	18,343,018	-	-	(234,417)	18,108,601	18,343,018	-	-	(234,417)	18,108,601	-	-
Software	55,323,954	-	-	-	55,323,954	55,323,954	24,628	-	(24,628)	55,323,954	-	-
<b>Total</b>	<b>106,996,256</b>	<b>2,623,862</b>	<b>696,590</b>	<b>(1,400,360)</b>	<b>107,523,168</b>	<b>102,764,266</b>	<b>1,978,627</b>	<b>568,821</b>	<b>(1,345,183)</b>	<b>102,828,889</b>	<b>4,694,279</b>	<b>4,231,990</b>
<b>Previous Year</b>	<b>126,540,926</b>	<b>1,632,592</b>	<b>6,670,634</b>	<b>(14,506,628)</b>	<b>106,996,256</b>	<b>121,528,890</b>	<b>1,455,268</b>	<b>6,285,907</b>	<b>(13,933,985)</b>	<b>102,764,266</b>	<b>4,231,990</b>	

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Balance Sheet**  
**as at 31st March, 2011 [Contd.]**

Schedule No.		As At 31st March, 2011 Rs.	As At 31st March, 2010 Rs.
<b>5</b>	<b>INVESTMENTS</b>		
	<b>(Refer Note 1(v) on Schedule 17)</b>		
	<b>TRADE , LONG TERM</b>		
	199,145 Common Shares in Relativity Technologies Inc. (Previous year 199,145)	44	45
	953,265 Common Shares in Computer Logic Inc. (Previous year 953,265)	44	45
	500,000 Preference Shares and 189,655 Common Shares in Cokinetic System,Corp. (Previous year 500,000)	44	45
	2092 Equity Shares of 50000 yen each fully paid-up, 1Equity Share of 70475 yen each fully paid up,and 6000 Equity Shares of 50700 yen each fully paid up in NIIT Technologies Co. Limited , Japan.	61,026,000	124,231,500
	Less: Provision for diminution in value of Investment	<u>27,025,800</u>	<u>63,205,500</u>
		34,000,200	61,026,000
	Investment in NIIT Healthcare Technologies Inc 50,000 Equity Shares of 1 USD each fully paid up in NIIT Healthcare Technologies Inc., USA	2,220,000	-
		<u><b>36,220,333</b></u>	<u><b>61,026,135</b></u>

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Balance Sheet**  
**as at 31st March, 2011 [Contd.]**

Schedule No.		As At 31st March, 2011 Rs.	As At 31st March, 2010 Rs.
<b>6</b>	<b>SUNDRY DEBTORS</b> (Unsecured, considered good)		
	Debts outstanding for a period exceeding six months		
	- Considered Good	950,204	5,204,484
	Other Debts - Considered Good	<u>618,864,389</u>	<u>588,424,213</u>
		<b><u>619,814,593</u></b>	<b><u>593,628,697</u></b>
<b>7</b>	<b>CASH AND BANK BALANCES</b>		
	Cash and Cheques in Hand	46,053,126	11,436,362
	Balances with Scheduled Banks in :		
	- Current Accounts	142,986,698	129,687,907
		<b><u>189,039,824</u></b>	<b><u>141,124,269</u></b>
<b>8</b>	<b>OTHER CURRENT ASSETS</b> (Unsecured, considered good)		
	Unbilled Revenues	47,501,121	33,329,581
	Interest Accrued	715,813	565,264
		<b><u>48,216,934</u></b>	<b><u>33,894,845</u></b>

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Balance Sheet**  
**as at 31st March, 2011 [Contd.]**

Schedule No.	As At 31st March, 2011 Rs.	As At 31st March, 2010 Rs.
<b>9 LOANS AND ADVANCES</b> (Unsecured, considered good )		
Loans to Affiliates	55,500,000	13,492,428
Advances recoverable in cash or in kind or for value to be received	10,900,059	6,255,969
Security Deposits	501,962	735,583
Prepaid Expenses	11,029,388	7,685,693
Advance Tax [ Net of provisions of Rs. 51,519,445 ] ( Refer I(xi) on Schedule 17 )	2,218,985	-
	<b><u>80,150,394</u></b>	<b><u>28,169,673</u></b>
<b>10 CURRENT LIABILITIES</b>		
Sundry Creditors	377,621,617	291,335,689
Other Liabilities	2,299,524	2,154,653
Unearned Revenue	2,462,289	1,112,990
	<b><u>382,383,430</u></b>	<b><u>294,603,332</u></b>
<b>11 PROVISIONS</b> ( Refer I(xi) and (xii) on Schedule 17 )		
Provision for Compensated Absences	5,602,836	6,026,618
Provision for Tax [Net of Advance Tax of Rs. 36,447,442]	-	1,149,209
	<b><u>5,602,836</u></b>	<b><u>7,175,827</u></b>

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Profit and Loss Account**  
**as at 31st March, 2011**

Schedule No.		Year Ended 31st March, 2011 Rs.	Year Ended 31st March, 2010 Rs.
<b>12</b>	<b>OTHER INCOME</b>		
	Income Received on Deposits	1,615,219	1,985,160
	Others	629,247	649,823
		<u>2,244,466</u>	<u>2,634,983</u>
<b>13</b>	<b>PERSONNEL</b> (Refer Note 1(vii) & 5 on Schedule 17 )		
	Salaries and Benefits	203,173,917	207,330,965
	Contribution to retirement benefit funds	3,143,730	655,358
	Welfare and Other Expenses	15,321,603	8,523,883
		<u>221,639,250</u>	<u>216,510,206</u>
<b>14</b>	<b>DEVELOPMENT AND BOUGHT OUT ITEMS</b>		
	Subcontracting Charges	3,642,461,277	3,155,370,195
		<u>3,642,461,277</u>	<u>3,155,370,195</u>

**NIIT Technologies Inc.,USA**  
**Schedules annexed to and forming part of the Profit and Loss Account**  
**as at 31st March, 2011**

Schedule No.		Year Ended 31st March, 2011 Rs.	Year Ended 31st March, 2010 Rs.
<b>15</b>	<b>ADMINISTRATION, FINANCE AND OTHERS</b>		
	Rent	6,009,025	6,374,568
	Rates and Taxes	541,510	407,763
	Communication	5,335,942	6,025,859
	Legal and Professional	18,326,678	8,997,726
	Travelling and Conveyance	34,191,115	25,592,622
	Bank, Discounting and Other Financial Charges	1,868,743	1,933,942
	Lease Rentals - Equipments	170,640	178,182
	Insurance Premium	1,323,203	1,504,533
	Repairs and Maintenance		
	- Plant and Machinery	50,873	585,989
	- Others	323,760	840,592
	Bad debts written off	29,544,817	-
	Provision for diminution in the value of Investments	28,011,600	-
	Sundry Expenses	9,234,107	8,546,318
		<b><u>134,932,013</u></b>	<b><u>60,988,094</u></b>
<b>16</b>	<b>MARKETING</b>		
	Advertisement and Publicity	31,416,828	25,791,738
	Discount	18,346,136	1,831,441
	Business Promotion Expenses	2,763,267	3,296,921
	Seminar Expenses	25,693,921	25,613,594
		<b><u>78,220,152</u></b>	<b><u>56,533,694</u></b>