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NIIT Tech Q3 net doubles

Improving biz environment drives sequential growth

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NIIT Technologies Ltd said its consolidated net profit for the December quarter has more than doubled on the back of an improving business environment.

The company reported a net profit of Rs 35.3 crore on consolidated revenues of Rs 230.1 crore for the December quarter as against a net of Rs 16.8 crore on revenues of Rs 248.5 crore in the corresponding period last year.

Sequentially, the consolidated net profit was up 10 per cent, while the revenues grew two per cent over the September quarter. Shares of NIIT Tech gained 1.3 per cent to close at Rs 186.80 on the BSE on Friday.

"We are pleased with the continued sequential growth in revenues and further ex-



'Worst is over': The Chairman of NIIT Technologies, Mr Rajendra S. Pawar (right), and the CEO, Mr Arvind Thakur, at a press conference in the Capital on Friday. — Ramesh Sharma

pansion in margins, reflecting that the worst of the impact in the economic environment is behind us," said Mr Arvind Thakur, CEO, NIIT Technol-

ogies. "Operating margins expanded sequentially by 178 basis points and 408 basis points on a year-on-year basis to 22 per cent," he added.

NIIT Tech secured fresh orders worth \$57 million from four new clients, two in travel and one each in manufacturing and insurance. The com-

pany added 197 people on a net basis to its rolls, increasing its overall headcount to 4,114 at the end of December quarter.

"Services from our non-linear business are contributing to 27 per cent of total revenues," said Mr Rajendra Pawar, Chairman, NIIT Tech. "Our new partnerships in cloud computing will add further capability to drive non-linear revenues," he said.

TO PARTNER HITACHI INFO

NIIT Tech announced a partnership with Japan-based Hitachi Information Systems Ltd to offer cloud services. Banking and financial services segment accounted for 44 per cent of overall earnings, while revenues from transport and travel segment increased to 34 per cent. Shares of revenues from retail and distribution stood at nine per cent.