

Hindu Business Line

29th Aug, 2009

Moumita Bakshi Chatterjee

New Delhi, Aug. 28 NIIT Technologies Ltd (NTL) is in the process of establishing a shared services facility in Gurgaon, for infrastructure management services business.

The centre is expected to be up and running by December-end.

“This is in line with our strategy to make our business non-linear. We have outlined a three-pronged strategy of transformation entailing integrated services, platform-based offerings and Software as a Service (SAAS). In fact, nearly 25 per cent of revenue is currently coming from non-linear services,” its CEO, Mr Arvind Thakur, told *Business Line*.

Mr Thakur did not comment on capacity for the upcoming facility. “It will be scalable based on the requirements,” he said.

This will be the first shared services centre for the NTL, and the company currently has multiple dedicated centres for clients.

The move comes at a time when the IT industry is seeing its clients in the US and the UK reel under the impact of slowdown, slash IT budgets and also negotiate rate cuts.

“For clients, using a shared services facility will be more cost-effective, but many clients may also want to go for dedicated centers,” Mr Thakur pointed out.

NIIT Technologies Ltd has recently been ranked number one in the Black Book of Outsourcing, a Datamonitor company’s 2009 Travel Industry survey.

The survey evaluated 240 contracts held by 1320 of top airlines, travel agencies, airports, hotel chains, cargo companies and other travel corporations, globally.

“This is the second year in a row that we have been ranked on the top in the travel industry survey,” he said.

Currently, the travel vertical accounts for 29 per cent of NTL’s revenue, while BFSI and retail contribute 43 per cent and 14 per cent respectively, to the overall turnover.

Please Visit:

<http://www.thehindubusinessline.com/businessline/businessline/99hdline.htm>