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NIIT Tech Q2 net up 36% at Rs 43.5 cr

NEW DELHI: Mid-sized IT firm NIIT Technologies on Monday announced a 36% yearly rise in its Q2 net profit. The company showed robust sequential growth on back of a large (228 crore) IT project bagged from the Border Security Force last quarter. It got a \$60-million order this quarter. "We experienced all round sequential growth from all geographies and in every industry segment of focus," NIIT Technologies CEO Arvind Thakur said. "Revenues grew 43% over the same period last year," he added. The company posted a net profit of 43.5 crore on the back of consolidated revenues of 324.6 crore, which were up 11.4% over the previous quarter. In comparison, large IT firms are expected to post a 7-10 % growth this quarter in revenues, with a yearly rise of about 20-22 %. NIIT revenues grew on the higher side at 43% due to a lower base. US contributed 36% to the company's revenues, Europe and Middle East (35%), Asia Pacific (13%), and India (16%). The company's margins however dipped 2% from last year. Revenues excluding the BSF contract, stood at 270.9 crore, up 19.7%, year on year. The company witnessed addition of three customers, two in travel and one in insurance space, which has resulted in an order book executable over the next 12 months of \$141 million. The company added about 400 people this quarter, its largest quarterly addition, taking its total headcount to about 5,000 people.

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