

June 15, 2011, Wednesday

## Former Patni Executive Deepak Khosla to Head NIIT Tech Global Sales

### OUR BUREAU

MUMBAI

Deepak Khosla, a former EVP with Patni Computer Services, has joined NIIT Technologies to head its global sales and marketing function. NIIT Technologies, a mid-sized IT services player, plans to boost its sales and marketing efforts and Khosla will work closely with business units in all geographies to enhance NIIT Technologies market position, the company said. He will report to Arvind Thakur, CEO of NIIT Tech.

Khosla's last assignment was as president - Saarc at Patni Computer. After Patni was taken over by iGate, the company has faced significant attrition in its top management. Khosla, along with another senior executive, Ajay Chamania, who used to lead Patni's product engineering services, were among the first to leave Patni.

NIIT employs over 6,000 people. For FY11, the company's net profit grew 44% to Rs 182 crore and revenues grew 35% to Rs 1232 crore. "We hope to win more large deals in the current fiscal," said Khosla. The company did not have a position for head of global sales until now and sales people were reporting into the geography heads. Based on geographies or regions, about 35% of its revenues come from the US, 35% from Europe and 30% from the Asia-Pacific region.

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## NIIT Tech appoints new sales & marketing head

*New Delhi, June 14*

**I**T services company NIIT Technologies Ltd has appointed Mr Deepak Khosla as global head of sales and marketing. He was earlier the President - SAARC at Patni Computers Systems. Mr Khosla brings with him 22 years of industry experience. In his new role, Mr Khosla will strengthen sales and marketing activities of the company and work closely with business units in all geographies to enhance NIIT Technologies' market position, a statement said. — **Our Bureau**



Mr Deepak Khosla



## New Global Head of Sales for NIIT Tech

**CHENNAI:** NIIT Technologies has appointed Deepak Khosla as the Global Head of Sales and Marketing. Mr. Deepak was till recently President-SAARC at Patni Computer Systems (now iGATE Patni) and has held key positions in sales and global marketing with experience spanning over 22 years in the IT industry, says a release.



*Deepak Khosla*

## Business Standard

### Deepak Khosla is NIIT marketing head

Information Technology solutions provider NIIT Technologies Ltd, on Tuesday appointed Deepak Khosla as the Global Head of Sales & Marketing. Commenting on the appointment, CEO Arvind Thakur said, "I am confident that Deepak will contribute significantly to sustain our growth momentum." Deepak was the president, Saarc, at Patni Computers Systems which was recently acquired by iGATE.

**BS REPORTER**

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## Khosla sales head of NIIT Tech

IT firm NIIT Technologies on Tuesday announced Deepak Khosla as the global head of sales and marketing. Khosla will strengthen sales and marketing activities of the company.

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### Deepak Khosla joins NIIT



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Khosla's last assignment was as president - SAARC at Patni Computer. After Patni was taken over by iGate, the company has faced significant attrition in its top management. Khosla, along with another senior executive, Ajay Chamania, who used to lead Patni's product engineering services, were among the first to leave Patni.

NIIT said Khosla has over 22 years of experience in the IT industry, starting his sales career with HCL Ltd and with stints at SAS, Digital Equipment Corporation (now with Hewlett Packard) and Dun and Bradstreet.

**Please Visit:** <http://timesofindia.indiatimes.com/tech/news/movements/Former-Patni-exec-to-head-NIIT-Tech-global-sales/articleshow/8850508.cms>

June 14, 2011, Tuesday

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Khosla's last assignment was as president - SAARC at Patni Computer. After Patni was taken over by iGate, the company has faced significant attrition in its top management. Khosla, along with another senior executive, Ajay Chamania, who used to lead Patni's product engineering services, were among the first to leave Patni.

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**Please Visit:** <http://economictimes.indiatimes.com/news/news-by-company/corporate-announcement/former-patni-exec-khosla-to-head-niit-tech-global-sales/articleshow/8848701.cms>

June 14, 2011, Tuesday

## **NIIT Technologies appoints Deepak Khosla as Global Head of Sales and Marketing**

Ex-member of Patni's Executive Leadership team joins NIIT Technologies

**InformationWeek News Network, June 14, 2011**

NIIT Technologies today announced the appointment of Deepak Khosla as the Global Head of Sales & Marketing. Deepak was till recently President – SAARC at Patni Computers Systems (now iGATE Patni) and has held key positions in sales and global marketing with experience spanning over 22 years in the IT industry.

Commenting on the appointment, Arvind Thakur, CEO, NIIT Technologies Ltd, said, “The company delivered industry leading growth during FY 2011. I am happy to induct Deepak into our leadership team and am confident he will contribute significantly to sustain our growth momentum.”

As Global Head of Sales & Marketing, Deepak will strengthen sales and marketing activities of the Company and work closely with Business Units in all geographies to enhance NIIT Technologies market position. He has extensive experience in leading large global teams with hands on exposure and has been successful in building a strong global marketing function. He would operate from the Company’s Head Office in New Delhi.

“NIIT Technologies is known for its strong organizational values and customer centric culture.” said Deepak Khosla, “I look forward to leverage this track record in driving business excellence and sustainable growth.”

Deepak is recognised as a leader with the ability to rapidly analyze market trends, create and execute effective business plans. An alumnus of Jamnalal Bajaj Institute of Management Studies in Mumbai, he started his sales career with HCL Ltd. His other experience include successful spells with organizations like SAS Inc., Digital Equipment Corporation (DEC) and Dun and Bradstreet.

**Please Visit:** [http://www.informationweek.in/IT\\_ITES/11-06-14/NIIT Technologies appoints Deepak Khosla as Global Head of Sales and Marketing.aspx](http://www.informationweek.in/IT_ITES/11-06-14/NIIT_Technologies_appoints_Deepak_Khosla_as_Global_Head_of_Sales_and_Marketing.aspx)



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## **NIIT Technologies appoints Deepak Khosla as Global Head of Sales & Marketing**

As Global Head of Sales & Marketing, Deepak will strengthen sales and marketing activities of the Company.

NIIT Technologies Limited, a leading IT solutions organization today announced the appointment of Deepak Khosla as the Global Head of Sales & Marketing. Deepak was till recently President – SAARC at Patni Computers Systems (now iGATE Patni) and has held key positions in sales and global marketing with experience spanning over 22 years in the IT industry.

Commenting on the appointment, Arvind Thakur, CEO, NIIT Technologies Ltd, said, “The Company delivered industry leading growth during FY 2011. I am happy to induct Deepak into our leadership team and am confident he will contribute significantly to sustain our growth momentum.”

**Please Visit:** <http://www.indiainfoline.com/Markets/News/NIIT-Technologies-appoints-Deepak-Khosla-as-Global-Head-of-Sales-and-Marketing/5177071130>

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## Deepak Khosla appointed NIIT Tech global head

NIIT Technologies has appointed Deepak Khosla as the global head of sales and marketing.

In his role, Mr Khosla will strengthen the sales and marketing activities of the company and work closely with the business units in all geographies to enhance the company's market position, NIIT Tech said in a statement today. He would operate from the company's head office in New Delhi, it added.

"I am happy to induct Deepak into our leadership team and am confident he will contribute significantly to sustain our growth momentum," the NIIT Technologies CEO, Mr Arvind Thakur, said.

Mr Khosla was earlier serving as President (SAARC) at Patni Computers Systems (now iGATE Patni) and has also worked with HCL, SAS Inc, Digital Equipment Corporation and Dun and Bradstreet.

**Please Visit:** <http://www.thehindubusinessline.com/industry-and-economy/info-tech/article2103668.ece>

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## Deepak Khosla to head sales & mktg at NIIT Tech

Press Trust of India / New Delhi June 14, 2011, 13:31 IST

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**Please Visit:** <http://www.business-standard.com/india/news/deepak-khosla-to-head-salesmktg-at-niit-tech/138279/on>